

# Renaissance

See Every Student.

June 11, 2024

Alameda Unified School District  
Attention: Lindsey Jenkins-Stark  
2060 Challenger Dr  
Alameda, California 94501-1037

Dear Lindsey Jenkins-Stark:

Renaissance is pleased to work with Alameda Unified School District to allow the following payment terms for quote 3146251.

- Products
  - eduCLIMBER, Schoolzilla Professional, onboarding
  - 7/1/2027 – 6/30/2027
- Professional Development
  - Professional Development Services - To be separately contracted through AUSD PSA

1. Invoices will be sent according to the following schedule:

Description	Invoice Date	Due Date	Amount
1st Invoice	July 1, 2024	July 31, 2024	\$60,260.00
2nd Invoice	July 1, 2025	July 31, 2025	\$62,652.00
3rd Invoice	July 1, 2026	July 31, 2026	\$65,044.00
		<b>Totals:</b>	<b>\$187,956.00</b>

2. Renaissance will invoice according to the schedule above. If your organization requires a purchase order, please check the box below and issue your purchase order to the Renaissance address below no later than 15 days prior to each respective Invoice Date. Payment is due net 30 days from the Invoice Date.
3. Customer may terminate contract with ninety (90) days written notice to Contractor. If the Customer exercises its right to terminate for convenience, any such termination will not result in any refund or credit for products and services already delivered, or for the remaining balance of any unused subscription period.
4. If your billing address is different from the address at the top of this Quote, please add that billing address below.
5. Send all payments to:  
**Renaissance**  
**P.O. Box 8036**  
**Wisconsin Rapids, WI 54495-8036**

By signing below, Customer:

- agrees that this Quote, any other quotes issued to Customer during the Subscription Period, and Customer and its Authorized Users' access to and use of the Products and Services are subject to the Renaissance Terms of Service and License located at <https://doc.renlearn.com/KMNet/R62416.pdf> which are incorporated herein by reference;
- acknowledges receipt of the Notice of Renaissance's Practices Relating to Children's Online Privacy <https://docs.renaissance.com/R63870> directed to you as the school official responsible for authorizing the use of the Renaissance Products and Services in the educational context.

Please sign and return this schedule along with any other appropriate paperwork to process the order. Please retain one completed copy of the paperwork for your records. Fax a copy to the attention of: Order Services at 877-280-7642. Or email a copy to [electronicorders@renaissance.com](mailto:electronicorders@renaissance.com) or mail a copy to: Renaissance, 2911 Peach Street, Wisconsin Rapids, WI 54494. If you have any questions, please contact me at (510)244-0269.

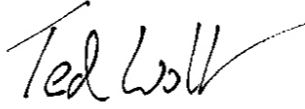
Thank you, Justin Mahan-Strupp

**Please check here if your organization requires a purchase order prior to invoicing: [ ]**

**AGREED TO:**  
**Renaissance**

**Alameda Unified School District**

By:



Date: June 11, 2024

Name: Ted J. Wolf  
VP-Global Controller, Finance &  
Accounting

By: \_\_\_\_\_

*Signature*

Date: \_\_\_\_\_

Name: \_\_\_\_\_

*(Typed or printed)*

2911 Peach Street, Wisconsin Rapids, WI 54494-1905  
Phone: (800) 338-4204 | Fax: (877) 280-7642  
Federal I.D. 39-1559474  
[www.renaissance.com](http://www.renaissance.com)

### Alameda Unified School District - 280058

Reference ID: 722120

2060 Challenger Dr  
Alameda, CA 94501-1037  
Contact: Lindsey Jenkins-Stark - (510) 337-7000  
Email: [ljstark@alamedaunified.org](mailto:ljstark@alamedaunified.org)

## Quote Summary

School Count: 1

Renaissance Products & Services Total	\$264,056.00
Applied Discounts	\$(74,100.00)
Shipping and Processing	\$0.00
Sales Tax	\$0.00
<b>Grand Total</b>	<b>USD \$189,956.00</b>

**This quote includes: eduCLIMBER and Schoolzilla.**


By signing below, Customer:

- acknowledges that the Person signing this Quote is authorized to do so;
- agrees that this Quote, any other quotes issued to Customer during the Subscription Period and Customer and its Authorized Users access to and use of the Products and Services are subject to the Renaissance Terms of Service and License located at <https://doc.renlearn.com/KMNet/R62416.pdf> which are incorporated herein by reference;
- acknowledges receipt of the Notice of Renaissance's Practices Relating to Children's Online Privacy <https://docs.renaissance.com/R63870> directed to you as the school official responsible for authorizing the use of the Renaissance Products and Services in the educational context.

To accept this offer and place an order, please sign and return this Quote.

Renaissance will issue an invoice for this Quote on the earlier of (a) the date You specify below or (b) the day before Your Subscription Period starts (Invoice Date). If You require a purchase order, You agree to provide one to Renaissance at least 15 days before the Invoice Date. You also agree to pay the invoice within 30 days of the Invoice Date.

Please check here if your organization requires a purchase order prior to invoicing: [ ]

Renaissance Learning, Inc.	Alameda Unified School District - 280058
	By:
Name: Ted Wolf	Name:
Title: VP - Corporate Controller	Title:
Date: 6/3/2024	Date:
	Invoice Date:

Email: [electronicorders@renaissance.com](mailto:electronicorders@renaissance.com)

If your billing address is different from the address at the top of this Quote, please add that billing address below.

Bill To:

**If changes are necessary, or additional information is required, please contact your account executive Justin Mahan-Strupp at (510)244-0269, Thank You.**

Use your Prop 98 funding to lock in multi-year discounts on the solutions you need.

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Phone: (800) 338-4204 | Fax: (877) 280-7642  
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All quotes and orders are subject to availability of merchandise. This Quote is valid for 60 days from the date under Renaissance's signature. Professional development expires one year from purchase date. Alterations to this quote will not be honored without Renaissance approval. Please note: Any pricing or discount indicated is subject to change with alterations to the quote. Tax has been estimated and is subject to change without notice. Unless you provide Renaissance with a valid and correct tax exemption certificate applicable to your purchase of product and the product ship-to location, you are responsible for sales and other taxes associated with this order.

United States government and agency transactions into Arizona: The Tax or AZ-TPT item(s) listed on this quote and subsequent invoice(s) is a charge to recover the cost of the Arizona Transaction Privilege Tax ("TPT"). The incidence of the TPT is on Renaissance Learning for the privilege of conducting business in the State of Arizona. Since the tax is not directly imposed on the United States, the constitutional immunity of the United States does not apply.

Hawaii residents only: Orders shipped to Hawaii residents will be subject to the 4.166% (4.712% O'ahu Is.) Hawaii General Excise tax. United States government and agency transactions into Hawaii: The Tax or General Excise Tax item(s) listed on this quote and subsequent invoice(s) is a charge to recover the cost of the Hawaii General Excise Tax. The incidence of the General Excise Tax is on Renaissance Learning for the privilege of conducting business in the State of Hawaii. Since the tax is not directly imposed on the United States, the constitutional immunity of the United States does not apply.

New Mexico residents only: Orders shipped to New Mexico residents will be subject to the 5.125% (Location Code: 88-888) Gross Receipts tax. United States government and agency transactions into New Mexico: The Tax or Gross Receipts Tax item(s) listed on this quote and subsequent invoice(s) is a charge to recover the cost of the New Mexico Gross Receipts Tax. The incidence of the Gross Receipts Tax is on Renaissance Learning for the privilege of conducting business in the State of New Mexico. Since the tax is not directly imposed on the United States, the constitutional immunity of the United States does not apply. Starting July 1, 2021 New Mexico requires sellers to collect tax on the state and local rate. This varies depending on the city and county.

Students can become their most amazing selves — only when teachers truly shine. Renaissance amplifies teachers' effectiveness in the classroom — transforming data into actionable insights to improve learning outcomes. Remember, we're here to ensure your successful implementation. Please allow 30-90 days for installation and set-up.

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Quote Details					
Alameda Unified School District - 280058					
Products & Services	Subscription Period	Quantity	Unit Price	Discount	Total
<b>Quote Year 1</b>					
<b>Applications</b>					
Onboarding, eduCLIMBER Tier 2	07/01/2024 - 06/30/2027	1	\$3,250.00	\$(3,250.00)	\$0.00
eduCLIMBER, Software License	07/01/2024 - 06/30/2025	9,200	\$6.55	\$0.00	\$60,260.00
Schoolzilla Professional	07/01/2024 - 06/30/2025	9,200	\$7.00	\$(64,400.00)	\$0.00
<b>Professional Services</b>					
System Management Workshop, eduCLIMBER		1	\$1,000.00	\$(500.00)	\$500.00
Advanced Professional Learning Package (10 Remote Hours)		1	\$5,500.00	\$(4,000.00)	\$1,500.00
Foundations Professional Learning Package (included with purchase)		1	\$0.00	\$0.00	\$0.00
Schoolzilla Renewal Services	07/01/2024 - 06/30/2025	1	\$1,950.00	\$(1,950.00)	\$0.00
<b>Quote Year 1 Subtotal</b>				<b>\$(74,100.00)</b>	<b>\$62,260.00</b>
<b>Quote Year 2</b>					
<b>Applications</b>					
eduCLIMBER, Software License	07/01/2025 - 06/30/2026	9,200	\$6.81	\$0.00	\$62,652.00
<b>Professional Services</b>					
Foundations Professional Learning Package (included with purchase)		1	\$0.00	\$0.00	\$0.00
<b>Quote Year 2 Subtotal</b>				<b>\$0.00</b>	<b>\$62,652.00</b>
<b>Quote Year 3</b>					
<b>Applications</b>					
eduCLIMBER, Software License	07/01/2026 - 06/30/2027	9,200	\$7.07	\$0.00	\$65,044.00
<b>Professional Services</b>					
Foundations Professional Learning Package (included with purchase)		1	\$0.00	\$0.00	\$0.00
<b>Quote Year 3 Subtotal</b>				<b>\$0.00</b>	<b>\$65,044.00</b>
<b>Alameda Unified School District Total</b>				<b>\$(74,100.00)</b>	<b>\$189,956.00</b>

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