

Date: April 28, 2025

To: Shana Riehart  
Alameda Unified School District  
2060 Challenger Dr  
Alameda, CA 94501

Re: Purchase of TCI Products and Services

Teachers' Curriculum Institute LLC, a Delaware limited liability company ("TCI"), is pleased to work with Alameda Unified School District ("District") and its implementation of TCI Curriculum and related products and services. This letter agreement shall govern the provision and receipt of such products and services (this "Agreement"). Each of TCI and District agree as follows:

1. TCI's Business Terms found at <https://www.teachtci.com/tci-business-terms/> (the "Business Terms") are hereby incorporated herein by reference and shall govern the purchase of any and all products and services by District. District acknowledges that the Business Terms are subject to change and that the terms and conditions in effect at the time of TCI's acceptance of each new order shall be those on the website at the time of such order.
2. The products and services subject to this agreement are as follows:  
History Alive! The Ancient World  
History Alive! The Medieval World (CA Edition)
3. This Agreement starts July 1, 2025 and ends June 30, 2028
4. District will compensate TCI in a 3-year payment plan as listed on quote #Q-39714-5
5. Shipping costs, shipping timeline, and taxes are included on quote #Q-39714-5
6. Professional Development costs are included on quote #Q-39747-2. TCI is offering two 8-hour in-person training sessions and two 2-hour virtual training sessions annually for the life of the adoption.
7. This Agreement, together with the Business Terms incorporated herein, constitutes the entire agreement between TCI and District with respect to the matters contained herein and supersedes all prior oral or written representations and agreements. This Agreement may only be modified by a written agreement signed by an authorized representative of TCI.

**Quote #: Q-39714-5**

Date: 4/25/2025

Expires On: 7/31/2025

Prepared By: Michael Washington

Email: mwashington@teachtci.com

Phone:

**Quote for:**

Alameda Unified School Dist

Shana Riehart

sriehart@alamedaunified.org

**Ship to:**

Shana Riehart

Alameda Unified School Dist

2060 Challenger Dr

Alameda, CA 94501

Ship to district warehouse

**Year One**

Product Code	Product Name	Product Type	List Price	Customer Price	Quantity	Extended Price
MS-SS-TL-01	Middle School (6-8) Social Studies: Teacher License (1 Yr)	Digital	\$289.00	\$0.00	18	\$0.00
256-0	HA! Ancient World: Teacher's Guide	Print English	\$149.00	\$0.00	9	\$0.00
216-0	HA! Ancient World: Placards	Print English	\$149.00	\$0.00	9	\$0.00
218-4	HA! Ancient World: Notebook	Print English	\$8.00	\$8.00	667	\$5,336.00
CA-2153-1	HA! Ancient World: MS Student Materials (1 Yr)	Bundle English	\$98.00	\$98.00	667	\$65,366.00
258-4	HA! Medieval World & Beyond: Teacher's Guide	Print English	\$149.00	\$0.00	9	\$0.00
233-7	HA! Medieval World and Beyond: Placards	Print English	\$149.00	\$0.00	9	\$0.00
239-9	HA! Medieval World and Beyond: Notebook	Print English	\$8.00	\$8.00	634	\$5,072.00
CA-2320-1	HA! Medieval World and Beyond: Student Bundle (1 Yr)	Bundle English	\$98.00	\$98.00	634	\$62,132.00

**Year One Shipping:**

\$6,895.30

**Year One SUBTOTAL:**

\$137,906.00

**Year Two**

Product Code	Product Name	Product Type	List Price	Customer Price	Quantity	Extended Price
MS-SS-TL-01	Middle School (6-8) Social Studies: Teacher License (1 Yr)	Digital	\$289.00	\$0.00	18	\$0.00
MS-SS-SL-01	Middle School (6-8) Social Studies: Student License (1 Yr)	Digital	\$32.00	\$32.00	1301	\$41,632.00
218-4	HA! Ancient World: Notebook	Print English	\$8.00	\$8.00	667	\$5,336.00
239-9	HA! Medieval World and Beyond: Notebook	Print English	\$8.00	\$8.00	634	\$5,072.00

**Year Two Shipping:**

\$520.40

**Year Two SUBTOTAL:**

\$52,040.00

**Year Three**

Product Code	Product Name	Product Type	List Price	Customer Price	Quantity	Extended Price
MS-SS-TL-01	Middle School (6-8) Social Studies: Teacher License (1 Yr)	Digital	\$289.00	\$0.00	18	\$0.00
MS-SS-SL-01	Middle School (6-8) Social Studies: Student License (1 Yr)	Digital	\$32.00	\$32.00	1301	\$41,632.00
218-4	HA! Ancient World: Notebook	Print English	\$8.00	\$8.00	667	\$5,336.00

Product Code	Product Name	Product Type	List Price	Customer Price	Quantity	Extended Price
239-9	HA! Medieval World and Beyond: Notebook	Print English	\$8.00	\$8.00	634	\$5,072.00

**Year Three Shipping:** \$520.40 **Year Three SUBTOTAL:** \$52,040.00

<b>TOTAL:</b>	<b>\$241,986.00</b>
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Shipping (5%) \$7,936.10

Sales Tax (10.75%) \$17,062.61

<b>Grand Total</b>	<b>\$266,984.72</b>
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### Gratis

Gratis offer and/or customer pricing are valid for this quote only and contingent upon purchase order total matching or exceeding the quote total. Gratis items must be included on your purchase order.

Gratis Total \$20,970.00

### Comments

Year One Total (including shipping and tax): \$160,367.44 Year Two Total (including shipping and tax): \$53,735.20 Year Three Total (including shipping and tax): \$53,735.20 Payment Terms: Net 30 from invoice date after order is fulfilled.

## Terms and Conditions

### Business Terms

TCI's Business Terms apply to all orders. View details at <https://www.teachtci.com/tci-business-terms>

### How to Order

Please include a copy of this quote with your purchase order to expedite your order and ensure you receive the pricing quoted above. Adjustments cannot be made after the order has been fulfilled. Place orders online at <https://shop.teachtci.com> or send using one of the following options:

- Email: [info@teachtci.com](mailto:info@teachtci.com)
- Fax: 800-343-6828
- Address: 3790 El Camino Real #1224, Palo Alto CA 94306
- If paying by check, send payment to PO Box 6004, Whittier CA 90607

Download a copy of TCI's W-9 at <https://www.teachtci.com/w9>

### License Contact

Set-up information for all licenses purchased will be sent to the contact email above unless otherwise noted.

### Shipping and Timeline

Shipping and handling fees do not apply to teacher and student license-only products.

- For Ground Shipping: allow three business days for order processing and 7–10 business days for shipping.
- For Expedited Shipping: allow three business days for order processing and 3–5 business days for shipping.
- Expect shipping delays (up to 1–2 additional weeks) for orders placed or requested ship dates from mid-July through the end of August.

### Print Subscriptions

If your order includes multi-year subscriptions to print materials, you must receive delivery of the full annual quantity for the duration of your subscription. Any adjustments below the annual quantity cannot be used as a credit for future year shipments. Changes that exceed the original annual quantity must be accompanied by a new purchase order.

**Student Journal Bundles**

If your order contains fewer than 20 multi-year student journal bundles for any program, journals for the entire duration of the bundle will be shipped to you upfront.

**Sales Tax**

Sales tax provided is an estimate only. Actual amount will be calculated and added to the invoice based on the delivery address.

**Quote #: Q-39747-2**

Date: 4/25/2025

Expires On: 7/31/2025

Prepared By: Michael Washington

Email: mwashington@teachtci.com

Phone:

**Quote for:**

Alameda Unified School Dist

Shana Riehart

sriehart@alamedaunified.org

**Ship to:**

Shana Riehart

Alameda Unified School Dist

2060 Challenger Dr

Alameda, CA 94501

Ship to district warehouse

**Year One**

Product Code	Product Name	Product Type	List Price	Customer Price	Quantity	Extended Price
PD-ORIENTAT ION-IP	TCI In-Person Product Orientation	Digital	\$4,500.00	\$4,500.00	2	\$9,000.00
PD-ORIENTAT ION	TCI Virtual Product Orientation	Digital	\$2,000.00	\$0.00	4	\$0.00

**Year One Shipping:**

\$0.00

**Year One SUBTOTAL:**

\$9,000.00

**Year Two**

Product Code	Product Name	Product Type	List Price	Customer Price	Quantity	Extended Price
PD-ORIENTAT ION-IP	TCI In-Person Product Orientation	Digital	\$4,500.00	\$4,500.00	2	\$9,000.00
PD-ORIENTAT ION	TCI Virtual Product Orientation	Digital	\$2,000.00	\$0.00	4	\$0.00

**Year Two Shipping:**

\$0.00

**Year Two SUBTOTAL:**

\$9,000.00

**Year Three**

Product Code	Product Name	Product Type	List Price	Customer Price	Quantity	Extended Price
PD-ORIENTAT ION-IP	TCI In-Person Product Orientation	Digital	\$4,500.00	\$4,500.00	2	\$9,000.00
PD-ORIENTAT ION	TCI Virtual Product Orientation	Digital	\$2,000.00	\$0.00	4	\$0.00

**Year Three Shipping:**

\$0.00

**Year Three SUBTOTAL:**

\$9,000.00

**TOTAL:****\$27,000.00**

Shipping (5%)

\$0.00

**Grand Total****\$27,000.00****Gratis**

Gratis offer and/or customer pricing are valid for this quote only and contingent upon purchase order total matching or exceeding the quote total. Gratis items must be included on your purchase order.

## Terms and Conditions

### Business Terms

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- Email: [info@teachtci.com](mailto:info@teachtci.com)
- Fax: 800-343-6828
- Address: 3790 El Camino Real #1224, Palo Alto CA 94306
- If paying by check, send payment to PO Box 6004, Whittier CA 90607

Download a copy of TCI's W-9 at <https://www.teachtci.com/w9>

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Set-up information for all licenses purchased will be sent to the contact email above unless otherwise noted.

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### Student Journal Bundles

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### Sales Tax

If applicable, sales tax will be assessed when your order is processed. Actual amount will be calculated and added to the invoice based on the delivery address.



This Agreement is hereby executed and delivered by the authorized representatives of each party as of the date first set forth above:

Teachers' Curriculum Institute LLC

Alameda Unified School District

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Print Name and Title

\_\_\_\_\_  
Print Name and Title

\_\_\_\_\_  
Date

\_\_\_\_\_  
Date