

# QUOTE SUMMARY



QUOTE #: ZQ004869

**ATTN:**  
**Klett World Languages, Inc.**  
320 W Ohio St  
Ste. 3W  
Chicago, IL,60654

Internal Quote reference:5380245000166605043

**Bill To**

**Alameda Unified School District (CA)**  
Attn:  
Alameda, California 97501  
United States

**Ship To**

**Alameda Unified School District (CA)**  
**ATTN: Shana Riehart**  
2060 Challenger Dr  
Alameda, California 97501  
United States

Series	Details	Total Retail	Extended Total
Reporteros	<p>Student textbooks: Reporteros 1 (x640), 2 (x445), 3 (x290), 4 (x65)</p> <p>Student licenses - for one year. Paid annually with multi-year agreement - additional quotes will have additional licenses for the next two years. Reporteros 1 (x630), 2 (x435), 3 (x290), 4 (x65)</p> <p>Student workbooks - for one year. Paid annually with multi-year agreement - additional quotes will have additional workbooks for the next two years. Reporteros 1 (x630), 2 (x435), 3 (x290), 4 (x65)</p> <p>3-year Teacher licenses with the KWL Hub: Reporteros 1 (x5), 2 (x4), 3 (x3), 4 (x2)</p> <p>Annotated Teacher's Editions Reporteros 1 (x5), 2 (x4), 3 (x3), 4 (x2)</p> <p>Complimentary onboarding</p>	\$ 358,442.25	\$ 161,551.55

Series	Details	Total Retail	Extended Total
Reporters francophones	<p>Student textbooks: Reporters francophones 1 (x135), 2 (x135), 3 (x75)</p> <p>Student licenses - for one year. Paid annually with multi-year agreement - additional quotes will have additional licenses for the next two years. Reporters francophones 1 (x135), 2 (x135), 3 (x75)</p> <p>Student workbooks - for one year. Paid annually with multi-year agreement - additional quotes will have additional workbooks for the next two years. Reporters francophones 1 (x135), 2 (x135), 3 (x75)</p> <p>3-year Teacher licenses with the KWL Hub: Reporters francophones 1 (x2), 2 (x2), (x2)</p> <p>Annotated Teacher's Editions: Reporters francophones 1 (x2), 2 (x2), (x2)</p> <p>Complimentary onboarding</p>		
Sales Tax			\$ 6,184.63
Total Cost Summary			\$ 174,745.30

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2060 Challenger Dr  
Alameda, California 97501  
United States

Sales Consultant	Sales Consultant Email	Expiration Date
Brooke Campbell	bcampbell@klettwl.com	Dec 31, 2025

ISBN	Title	Quantity	Base Price	Sale Price	Total
9788418224263	Reporteros 1: Textbook	640	\$ 99.95	\$ 44.18	\$ 28275.20
9788418907036	Reporteros 2: Textbook	445	\$ 99.95	\$ 44.18	\$ 19660.10
9788418907067	Reporteros 3: Textbook	290	\$ 99.95	\$ 44.18	\$ 12812.20
9788418907098	Reporteros 4: Textbook	65	\$ 99.95	\$ 44.18	\$ 2871.70
9788418907128	Reporters francophones 1: Textbook	135	\$ 99.95	\$ 44.18	\$ 5964.30
9788418907210	Reporters francophones 2: Textbook	135	\$ 99.95	\$ 44.18	\$ 5964.30
9788411571135	Reporters francophones 3: Textbook	75	\$ 99.95	\$ 44.18	\$ 3313.50
NP12818224263	Reporteros 1: 12-Month The KWL Hub for Students (Premium)	630	\$ 74.95	\$ 33.13	\$ 20871.90

ISBN	Title	Quantity	Base Price	Sale Price	Total
NP12818907036	Reporteros 2: 12-Month The KWL Hub for Students (Premium)	435	\$ 74.95	\$ 33.13	\$ 14411.55
NP12818907067	Reporteros 3: 12-Month The KWL Hub for Students (Premium)	290	\$ 74.95	\$ 33.13	\$ 9607.70
NP12818907098	Reporteros 4: 12-Month The KWL Hub for Students (Premium)	65	\$ 74.95	\$ 33.13	\$ 2153.45
9788419273437	Reporters francophones 1: 12-Month The KWL Hub for Students (Premium)	135	\$ 74.95	\$ 33.13	\$ 4472.55
9788419273581	Reporters francophones 2: 12-Month The KWL Hub for Students (Premium)	135	\$ 74.95	\$ 33.13	\$ 4472.55
9788411571180	Reporters francophones 3: 12-Month The KWL Hub for Students (Premium)	75	\$ 74.95	\$ 33.13	\$ 2484.75
9788418625336	Reporteros 1: Workbook	630	\$ 24.95	\$ 13.72	\$ 8643.60
9788418907050	Reporteros 2: Workbook	435	\$ 24.95	\$ 13.72	\$ 5968.20
9788418907081	Reporteros 3: Workbook	290	\$ 24.95	\$ 13.72	\$ 3978.80
9788418907111	Reporteros 4: Workbook	65	\$ 24.95	\$ 13.72	\$ 891.80
9788418907142	Reporters francophones 1: Workbook	135	\$ 24.95	\$ 13.72	\$ 1852.20
9788418907234	Reporters francophones 2: Workbook	135	\$ 24.95	\$ 13.72	\$ 1852.20
9788411571159	Reporters francophones 3: Workbook	75	\$ 24.95	\$ 13.72	\$ 1029
NP36818625343	Reporteros 1: 3-Year The KWL Hub for Teachers	5	\$ 74.95	\$ 0.00	GRATIS
NP36818907043	Reporteros 2: 3-Year The KWL Hub for Teachers	4	\$ 74.95	\$ 0.00	GRATIS
NP36818907074	Reporteros 3: 3-Year The KWL Hub for Teachers	3	\$ 74.95	\$ 0.00	GRATIS
NP12818907104	Reporteros 4: 12-Month The KWL Hub for Teachers	2	\$ 29.95	\$ 0.00	GRATIS

ISBN	Title	Quantity	Base Price	Sale Price	Total
9788419273451	Reporters francophones 1: 3-Year The KWL Hub for Teachers (The KWL Hub)	2	\$ 74.95	\$ 0.00	GRATIS
9788419273604	Reporters francophones 2: 3-Year The KWL Hub for Teachers	2	\$ 74.95	\$ 0.00	GRATIS
9788411571203	Reporters francophones 3: 3-Year The KWL Hub for Teachers	2	\$ 74.95	\$ 0.00	GRATIS
9788418625343	Reporteros 1: Annotated Teacher's Edition	5	\$ 114.95	\$ 0.00	GRATIS
9788418907043	Reporteros 2: Annotated Teacher's Edition	4	\$ 114.95	\$ 0.00	GRATIS
9788418907074	Reporteros 3: Annotated Teacher's Edition	3	\$ 114.95	\$ 0.00	GRATIS
9788418907104	Reporteros 4: Annotated Teacher's Edition	2	\$ 114.95	\$ 0.00	GRATIS
9788418907135	Reporters francophones 1: Annotated Teacher's Edition	2	\$ 114.95	\$ 0.00	GRATIS
9788418907227	Reporters francophones 2: Annotated Teacher's Edition	2	\$ 114.95	\$ 0.00	GRATIS
9788411571142	Reporters francophones 3: Annotated Teacher's Edition	2	\$ 114.95	\$ 0.00	GRATIS
PD0104	Initial Onboarding Training	1	\$ 0.00	\$ 0.00	GRATIS
S01001	Shipping	1	\$ 7,009.12	\$ 7,009.12	\$ 7009.12
SALESTAX	Sales Tax	1	\$ 6,184.63	\$ 6,184.63	\$ 6184.63

**Total**

**\$ 174,745.30**

**Digital Fulfillment notes** (if applicable):  
KWL Hub, integration Clever

**Note:** Sales tax may be applied at time of purchase.If you have a tax exemption certificate, please include it with your purchase order

#### TERMS TO NOTE

1. Upon the customer's acceptance of this quote by signing below or providing a purchase order for the items, quantities, and amounts indicated herein, Klett World Languages, Inc. ("KWL") will proceed to fulfill available items.
2. By accepting this quote, the customer acknowledges that it accurately and fully represents the product and services mix and quantities of items that KWL owes to the customer in exchange for the amounts indicated herein.

3. By accepting this quote, the customer agrees to pay KWL for any products included herein that KWL fulfills to the customer and any services included herein that KWL renders to the customer. KWL will issue an invoice on net 30 terms upon the fulfillment of products or services. KWL may issue partial invoices for partial deliveries according to sale prices specified in this quote. In such a situation, the payment for each invoice shall be due in full within 30 days of the invoice date.
4. Without written permission from Klett the customer may not make any unauthorized reproduction or engage in distribution of Klett's copyrighted materials, which include, but are not limited to, materials such as books, publications, computer software (including object code and source code), online curricula, Web content, diagrams, photos, testing materials, exams, text, images, and graphics published by Klett in any format.
5. All sales are subject to the return policy published at <https://klettworld.com/wp-content/uploads/2024/07/KWL-Return-Policy.pdf>.

All sales of licenses for digital books and materials are final, non-returnable, and non-refundable after the delivery of such materials to the customer.

Within the adoption dates, 2026-2029, the customer may purchase additional quantities of licenses for digital books and materials listed in this quote at the same sale price as specified herein.

Standard shipping, which may involve Ground parcel shipments and/or LTL freight shipments, will be billed at 8% of the sale price for print materials, net of any discounts applicable for such materials. Expedited options are available and, if requested by the customer, will be billed to the customer at cost incurred by Klett World Languages, Inc.

Shipping is estimated to take 7-10 business days for delivery to the designated site after the order has been placed.

**TERMS AND CONDITIONS**

1. Customer will be billed after indicating acceptance of this quote
2. Payment will be due 30 days net of billing
3. Shipping estimate not to exceed 10% of full price print materials

Customer Acceptance (sign below) if no purchase order is sent:

X \_\_\_\_\_  
Print Name:

If you have any questions about this price quote, please contact:

Brooke Campbell, , [bcampbell@klettwl.com](mailto:bcampbell@klettwl.com)

Purchase Orders may be sent to [orders@klettwl.com](mailto:orders@klettwl.com). Please CC [bcampbell@klettwl.com](mailto:bcampbell@klettwl.com)

Thank You For Your Business!

# QUOTE SUMMARY



QUOTE #: ZQ004326

**ATTN:**  
**Klett World Languages, Inc.**  
320 W Ohio St  
Ste. 3W  
Chicago, IL,60654

Internal Quote reference:5380245000150725237

**Bill To**

---

**Alameda Unified School District (CA)**  
Attn:  
Alameda, California 97501  
United States

**Ship To**

---

**Alameda Unified School District (CA)**  
**ATTN: Shana Riehart**  
2060 Challenger Dr  
Alameda, California 97501  
United States

Series	Details	Total Retail	Extended Total
Reporteros	<p>Student licenses - for one year. Paid annually with multi-year agreement - additional quote will have additional licenses for the final year. Reporteros 1 (x540), 2 (x380), 3 (x290), 4 (x65)</p> <p>Student workbooks - for one year. Paid annually with multi-year agreement - additional quote will have additional workbooks for the final year. Reporteros 1 (x540), 2 (x380), 3 (x290), 4 (x65)</p>	\$ 161,838.00	\$ 75,897.00



Series	Details	Total Retail	Extended Total
Reporters francophones	<p>Student licenses - for one year. Paid annually with multi-year agreement - additional quote will have additional licenses for the final year.</p> <p>Reporters francophones 1 (x135), 2 (x135), 3 (x75)</p> <p>Student workbooks - for one year. Paid annually with multi-year agreement - additional quotes will have additional workbooks for the final year.</p> <p>Reporters francophones 1 (x135), 2 (x135), 3 (x75)</p>		
Sales Tax (SALESTAX)		\$ 1,333.59	\$ 1,333.59
Total Cost Summary			\$ 78,659.81

# QUOTE



**ATTN:**  
**Klett World Languages, Inc.**  
320 W Ohio St  
Ste. 3W  
Chicago, IL,60654

**QUOTE #: 5380245000150725237**

Internal Quote reference:5380245000150725237

**Bill To**

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United States

**Ship To**

**Alameda Unified School District (CA)**  
**ATTN: Shana Riehart**  
2060 Challenger Dr  
Alameda, California 97501  
United States

Sales Consultant	Sales Consultant Email	Expiration Date
Brooke Campbell	bcampbell@klettwl.com	Dec 31, 2025

ISBN	Title	Quantity	Base Price	Sale Price	Total
NP12818224263	Reporteros 1: 12-Month The KWL Hub for Students (Premium)	540	\$ 74.95	\$ 33.13	\$ 17890.20
NP12818907036	Reporteros 2: 12-Month The KWL Hub for Students (Premium)	380	\$ 74.95	\$ 33.13	\$ 12589.40
NP12818907067	Reporteros 3: 12-Month The KWL Hub for Students (Premium)	290	\$ 74.95	\$ 33.13	\$ 9607.70
NP12818907098	Reporteros 4: 12-Month The KWL Hub for Students (Premium)	65	\$ 74.95	\$ 33.13	\$ 2153.45
9788419273437	Reporters francophones 1: 12-Month The KWL Hub for Students (Premium)	135	\$ 74.95	\$ 33.13	\$ 4472.55

ISBN	Title	Quantity	Base Price	Sale Price	Total
9788419273581	Reporters francophones 2: 12-Month The KWL Hub for Students (Premium)	135	\$ 74.95	\$ 33.13	\$ 4472.55
9788411571180	Reporters francophones 3: 12-Month The KWL Hub for Students (Premium)	75	\$ 74.95	\$ 33.13	\$ 2484.75
9788418625336	Reporteros 1: Workbook	540	\$ 24.95	\$ 13.72	\$ 7408.80
9788418907050	Reporteros 2: Workbook	380	\$ 24.95	\$ 13.72	\$ 5213.60
9788418907081	Reporteros 3: Workbook	290	\$ 24.95	\$ 13.72	\$ 3978.80
9788418907111	Reporteros 4: Workbook	65	\$ 24.95	\$ 13.72	\$ 891.80
9788418907142	Reporters francophones 1: Workbook	135	\$ 24.95	\$ 13.72	\$ 1852.20
9788418907234	Reporters francophones 2: Workbook	135	\$ 24.95	\$ 13.72	\$ 1852.20
9788411571159	Reporters francophones 3: Workbook	75	\$ 24.95	\$ 13.72	\$ 1029
S01001	Shipping	1	\$ 1,429.22	\$ 1,429.22	\$ 1429.22
SALESTAX	Sales Tax	1	\$ 1,333.59	\$ 1,333.59	\$ 1333.59
Total				\$ 78,659.81	

**Digital Fulfillment notes** (if applicable):  
KWL Hub, integration Clever

**Note:** Sales tax may be applied at time of purchase.If you have a tax exemption certificate, please include it with your purchase order

**TERMS TO NOTE**

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3. By accepting this quote, the customer agrees to pay KWL for any products included herein that KWL fulfills to the customer and any services included herein that KWL renders to the customer. KWL will issue an invoice on net 30 terms upon the fulfillment of products or services. KWL may issue partial invoices for partial deliveries according to sale prices specified in this quote. In such a situation, the payment for each invoice shall be due in full within 30 days of the invoice date.
4. Without written permission from Klett the customer may not make any unauthorized reproduction or engage in distribution of Klett's copyrighted materials, which include, but are not limited to, materials such as books, publications, computer software (including object code and source code), online curricula, Web content, diagrams, photos, testing materials, exams, text, images, and graphics published by Klett in any format.
5. All sales are subject to the return policy published at <https://klettwl.com/wp-content/uploads/2024/07/KWL-Return-Policy.pdf>

All sales of licenses for digital books and materials are final, non-returnable, and non-refundable after the delivery of such materials to the customer.

Within the adoption dates, 2026-2029, the customer may purchase additional quantities of licenses for digital books and materials listed in this quote at the same sale price as specified herein.

Standard shipping, which may involve Ground parcel shipments and/or LTL freight shipments, will be billed at 8% of the sale price for print materials, net of any discounts applicable for such materials. Expedited options are available and, if requested by the customer, will be billed to the customer at cost incurred by Klett World Languages, Inc.

**TERMS AND CONDITIONS**

1. Customer will be billed after indicating acceptance of this quote
2. Payment will be due 30 days net of billing
3. Shipping estimate not to exceed 10% of full price print materials

Customer Acceptance (sign below) if no purchase order is sent:

X \_\_\_\_\_  
Print Name:

If you have any questions about this price quote, please contact:

Brooke Campbell, , [bcampbell@klettwl.com](mailto:bcampbell@klettwl.com)

Purchase Orders may be sent to [orders@klettwl.com](mailto:orders@klettwl.com). Please CC [bcampbell@klettwl.com](mailto:bcampbell@klettwl.com)

Thank You For Your Business!

# QUOTE SUMMARY



QUOTE #: ZQ004327

**ATTN:**  
**Klett World Languages, Inc.**  
320 W Ohio St  
Ste. 3W  
Chicago, IL,60654

Internal Quote reference:5380245000150725300

**Bill To**

---

**Alameda Unified School District (CA)**  
Attn:  
Alameda, California 97501  
United States

**Ship To**

---

**Alameda Unified School District (CA)**  
**ATTN: Shana Riehart**  
2060 Challenger Dr  
Alameda, California 97501  
United States

Series	Details	Total Retail	Extended Total
Reporteros	Student licenses - for one year. Paid annually with multi-year agreement Reporteros 1 (x540), 2 (x380), 3 (x290), 4 (x65)  Student workbooks - for one year. Paid annually with multi-year agreement Reporteros 1 (x540), 2 (x380), 3 (x290), 4 (x65)	\$ 161,838.00	\$ 75,897.00
Reporters francophones	Student licenses - for one year. Paid annually with multi-year agreement Reporters francophones 1 (x135), 2 (x135), 3 (x75)  Student workbooks - for one year. Paid annually with multi-year agreement Reporters francophones 1 (x135), 2 (x135), 3 (x75)		
Sales Tax		\$ 1,333.59	\$ 1,333.59

<b>Total Cost Summary</b>	<b>\$ 84,385.26</b>
---------------------------	---------------------

# QUOTE



ATTN:  
Klett World Languages, Inc.  
320 W Ohio St  
Ste. 3W  
Chicago, IL,60654

QUOTE #: 5380245000150725300

Internal Quote reference:5380245000150725300

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United States

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Sales Consultant	Sales Consultant Email	Expiration Date
Brooke Campbell	bcampbell@klettwl.com	Dec 31, 2025

ISBN	Title	Quantity	Base Price	Sale Price	Total
NP12818224263	Reporteros 1: 12-Month The KWL Hub for Students (Premium)	540	\$ 74.95	\$ 33.13	\$ 17890.20
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NP12818907067	Reporteros 3: 12-Month The KWL Hub for Students (Premium)	290	\$ 74.95	\$ 33.13	\$ 9607.70
NP12818907098	Reporteros 4: 12-Month The KWL Hub for Students (Premium)	65	\$ 74.95	\$ 33.13	\$ 2153.45
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ISBN	Title	Quantity	Base Price	Sale Price	Total
9788419273581	Reporters francophones 2: 12-Month The KWL Hub for Students (Premium)	135	\$ 74.95	\$ 33.13	\$ 4472.55
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5. All sales are subject to the return policy published at <https://klettwl.com/wp-content/uploads/2024/07/KWL-Return-Policy.pdf>



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Purchase Orders may be sent to [orders@klettwl.com](mailto:orders@klettwl.com). Please CC [bcampbell@klettwl.com](mailto:bcampbell@klettwl.com)

Thank You For Your Business!